

Offer for Spot Naphtha Supply

ONGC Petro additions Limited (OPaL) uses Naphtha as one of its key feedstocks at its Petrochemical Complex at Dahej, Gujarat, India. OPaL regularly procures Naphtha on spot, term, and opportunity basis through domestic and import routes.

OPaL encourages interested Naphtha suppliers to submit a spot offer for supply as per the details below.

1) Product & Delivery Details (Indicative)

- **Product:** Naphtha (as per specifications at ANNEXURE A)
- **Delivery Terms:** DAP (Incoterms 2020) – GCPL Sea Port, Dahej, Gujarat, India
- **Discharge Port:** GCPL Port, Dahej
- **Parcel Size:** Upto 38,000 MT
- **Vessel Type:** Vessel suitable for GCPL Port requirements, Dahej

2) Offer Submission Requirements

Interested suppliers should submit their offer in a **password-protected PDF document** including the following details. Please refer Para no.4 below for detailed instructions for offer submission via email.

- Product quality specifications (with typical COA)
- Delivery period / Laycan
- Pricing formula and premium/discount
- Pricing period
- Country of origin / source
- Load port
- Payment terms
- Any other relevant technical/ commercial terms

3) Offer Submission Method

Email id for offer submission: naphtha@opalindia.in

Subject Line: “Offer for Spot Naphtha Supply”

4) Instructions for Submitting Offers via Email (through password protected pdf)

i) Offer Format

- Submit the offer in two separate attachments:
 - **Part A – Technical Offer**
 - **Part B – Price Offer**
- Both files must be password protected PDF files.
- Do NOT mention the passwords in the email.

ii) **Password Rules**

- The passwords for Part A and Part B must be different.
- Do not share the passwords unless OPaL officially requests them.

iii) **Technical Offer (Part A)**

- Must NOT contain any price information.

iv) **Password Sharing Process**

- After offer receipt, OPaL will send a formal email requesting passwords.
- Suppliers must share the passwords only after receiving official email instructions from OPaL.

Note:

This is to invite Spot Naphtha proposals/ offer. OPaL reserves the right to accept or reject any offer without assigning any reason. Submission of an offer does not guarantee award of business.

Naphtha Specification-OPaL

Sl. No.	Property	Test Method	Unit	Specification
1.	Paraffins	ASTM-D-5134/IP-382	(v/v) %	64 (min)
2.	Olefins	ASTM-D-5134 /IP-382	(v/v) %	5 (max)
3.	Naphthenes	ASTM-D-5134 / IP-382	(v/v) %	To report
4.	Aromatics	ASTM-D-5134/IP-382	(v/v) %	12 (Max)
5.	Arsen, Arsenic	ICP/AAS	Wt-ppb	10 (Max)
6.	Lead	ICP/AAS	Wt-ppb	10 (Max)
7.	Mercury	ICP/AAS	v-ppb	10 (max)
8.	Chlorides	ASTM D4929	Wt-ppm	<1
9.	Total Oxygenates	ASTM D -7423	Wt-ppm	100 (Max)
10.	Sulphur	ASTM- D 5453	Wt-ppm	300 (Max)
11.	Distillation (IBP)	ASTM- D -86/ IP-123	° C	28 (Min)
	FBP	ASTM – D- 86	° C	200 (Max)
12.	RVP at 100 ° F	ASTM-D-323/ IP-69	PSI	13 (Max)
13.	Colour	ASTM-D- 156	Saybolt	To report
14.	Density at 15.56 °C	ASTM-D -4052	gm/cc	To report
15.	CS2	ASTM-D 5623	Wt ppm	10 (Max)

Note: Heavy Metal specification includes Nickel (Ni), Chromium (Cr), Iron (Fe) and Vanadium (Va). The max limit of heavy metals (in total) is up to 50 wt-ppb. Alkali metal content is up to 50 wt-ppb max