



## **OPaL Organises All India DCA Meet in Goa**

OPaL had organized a Del Credere Associate (DCA) meet on Friday, 22nd February 2020 at Goa. The meeting was aimed at aligning OPaL's goals and business direction with the business partners. More than 80 representatives from 55 DCA cum CS of OPaL across the country attended the event.

Shri Avinash Verma, MD-OPaL, was present at the event along with Shri Saumya Chakrabarti, COO-OPaL, Shri Pradosh Basu, CFO-OPaL, Shri Hemant Nautiyal, Head-Marketing, along with the entire marketing team. Shri Avinash Verma, in his address, emphasized on the need of maintaining discipline in finances and business while highlighting that the time is just apt for expanding the business. He underscored the need on exploring the untapped potential in the market and focus on the emerging opportunities in product development.

Shri Hemant Nautiyal, Head Marketing, apprised the Business Partners with highlights of OPaL business, domestic and international growth trends and emphasized on the business targets for FY20-21. Shri Saumay Chakrabarti, COO-OPaL presented the achievements of the Dahej plant. Later, the presentation of Shri Rohit Kamble, Dy Manager-Marketing, showcased introduction of new products and success stories of PARC.

Shri Amit Gupta, GM-Marketing, and Shri Pradosh Basu in their interactions addressed queries pertaining to their domain. The Meeting was anchored by Shri Pushkar Inamdar, Sr. Manager-Marketing. The meeting provided a perfect platform for the DCAs to interact with OPaL management from the corporate office as well as zonal offices. Business partners expressed satisfaction on the amicable resolution of their issues and appreciated the initiative of OPaL.



Shri Avinash Verma speaking at the event

